



Your Asset-Based Lending Partner

ASSET-BASED
LOANS FROM
**\$2-\$20
Million**

TYPICAL COLLATERAL

- Accounts receivable
- Inventory
- Machinery & equipment

TRANSACTION TYPES

- Acquisition
- Recapitalization
- Restructuring
- Growth
- Refinance

FINANCING FOR COMPANIES WITH:

- Limited operating history – early stage or divestiture
- Negative cash flow – either pre-profit or distressed
- Sales fluctuations – cyclical or seasonality

TYPICAL BORROWER PROFILE

- Private & public U.S. companies
- Manufacturers, distributors, e-tailers, health care providers and service companies, among others
- Revenues in excess of \$10MM

Gibraltar Business Capital Timeline



Let's talk. If you are interested in learning more about how Gibraltar can assist your business or a company with which you work, please call us today to see how we can tailor a capital solution that really fits.

Financing Case Studies

ERNO LASZLO
NEW YORK

\$4MM

An international supplier of high-end skincare products, based in NYC, came to Gibraltar for support of new distribution plans and to improve cash flow. The facility is secured by inventory and accounts receivable.

Dewey's
BAKERY

\$10MM

Gibraltar creatively structured a credit facility to help Dewey's fuel growth and expand its food products and brands nationally.

ENVOGUE

\$13MM

When this home fashion company needed time to realize returns on infrastructure and other improvement plans in progress, Gibraltar stepped in to bridge the cash flow gap.

CPXi

\$9MM

Media technology company, CPXi, locked in financing through Gibraltar, allowing the company to leverage existing assets while effectively competing in a demand-heavy marketplace.

SunTree
SNACK FOODS

\$16MM

In just 32 days, Gibraltar closed an \$8MM credit facility with an accordion option to increase the facility to \$15MM. Gibraltar worked quickly after the initial funding to increase the line further to \$16MM to accommodate the company's fast growth.

Need Supply Co.

\$10MM

Gibraltar initially assisted this e-tailer with financing to manage through changes in the e-tail industry, and recently doubled the size of the commitment to support the acquisition and consolidation of a sister e-tailer into the organization.

Financial Sponsor Partnerships

Referrals from financial sponsors are our largest source of business and we have multiple repeat financing partnerships with the same financial sponsors.

Sponsor-Backed Facilities



Broadcast Microwave Services/Data 911
Defense Communications

\$5 MILLION FACILITY ACQUISITION

SPONSORED BY
CAPITALVIEW INVESTMENT PARTNERS & FIVE CROWNS CAPITAL



Unite Eurotherapy
Beauty Products

\$4 MILLION FACILITY REFINANCE

SPONSORED BY
FRONTENAC



South Carolina Elastic
Textile Manufacturing

\$6 MILLION FACILITY ACQUISITION

SPONSORED BY
INDUSTRIAL VALUE PARTNERS



Vertrauen Chemie Solutions
Specialty Chemicals

\$10 MILLION FACILITY REFINANCE

SPONSORED BY
ARGENTA PARTNERS

Confidence in capital.

- www.GibraltarBC.com •
- Headquartered in Northbrook, IL, with offices in Charlotte, Dallas, New York City, Redondo Beach, and Seattle •

